

Please review these in tandem with application guidance in the Training Managing information pack.

WorldSkills Skill No. & Competition	Specialist technical skills
<p><b>51. Logistics and Freight Forwarding:</b></p>	<p>A Training Manager for the WorldSkills Logistics and Freight Forwarding competition would need a range of specialist technical skills, including:</p> <ol style="list-style-type: none"> <li>1. <b>Work Organization and Management:</b> Understand the roles, health and safety risks and hazards, and sustainability requirements of freight forwarding.</li> <li>2. <b>Customer Relations:</b> Understand customer behaviours, communication styles, and the role of marketing strategies. Ability to communicate clearly and build relationships with other sector colleagues</li> <li>3. <b>Business Transactions:</b> Understand goods movement, financial aspects (revenues, expenses, taxes), and legal frameworks. Ability to make decisions on cost, risk, and insurance.</li> <li>4. <b>Costing and Pricing:</b> Know accounting principles and payment practices. Calculate prices, compare costs, and ensure compliance with safety standards.</li> <li>5. <b>Information and Communication Technology (ICT):</b> Use IT (industry standard and in-house software) for business transactions, marketing, and customer service.</li> <li>6. <b>Contingency Management:</b> Understand legal agreements, emergency procedures and how to manage risks to quality service delivery.</li> <li>7. <b>Sustainability:</b> Knowledge of sustainability considerations in logistics and transport decisions, with a focus on reducing environmental impact and ethical sourcing.</li> </ol> <p>More details are available here <a href="#">WorldSkills Occupational Standards - Logistics and Freight Forwarding</a></p>